

# Section Chief, Decision Making and Behavioral Studies

---

The Consumer Financial Protection Bureau is seeking an experienced researcher to lead the Decision Making and Behavioral Studies team within the Office of Research. This interdisciplinary team holds expertise spanning economics, psychology, and decision sciences, and conducts primary research to build foundational knowledge on behavioral science as well as provides input into policy projects.

## About the CFPB

The central mission of the CFPB is to make markets for consumer financial products and services work for Americans, and to empower consumers to take more control over their economic lives. The Division of Research, Markets & Regulations (RMR) advances the mission by bringing an empirical, data-driven approach to the regulation of consumer financial markets. Before the Bureau acts, we want to be as fully informed as possible, which includes conducting and leveraging research in behavioral science. This position reports to the Assistant Director, Office of Research.

## Your impact

As the Section Chief for the Decision Making and Behavioral Studies team, you will lead an interdisciplinary group of researchers conducting ground-breaking research on household financial decision-making and behavioral science. You will provide strategic and methodological guidance on a variety of primary data collection projects. Your team will:

- Design and field surveys, both integrated into critical policymaking projects and for developing more generalized insights on consumer financial decision-making;
- Serve as an advisor on strategy for the Office of Research in implementing its research agenda on disclosure and the dynamics of household balance sheets;
- Support rulemaking teams in developing and implementing policy, including testing proposed financial disclosures against policy goals;
- Advise cross-agency teams on the design and evaluation of public-facing tools to support consumer financial decision-making;
- Develop and conduct economic experiments in laboratory settings that contribute to foundational knowledge on consumer decision-making; and
- Collaborate with financial services providers to conduct rigorous field trials of financial products and disclosures that have promising opportunities for consumers' finances and comprehension of financial products.

## What you'll get

- A once-in-a-career opportunity to apply scientific research findings to impactful policy matters on consumer financial decision-making;
- Unparalleled opportunities to conduct research using unique data sets and unique primary research capabilities within the federal government, including the ability to conduct field trials (including with private companies through CFPB's Project Catalyst) and laboratory research;
- Ability to spend a share of your professional time on self-directed research;
- Opportunities for authoring peer-reviewed journal articles, attending conferences, and broad engagement with the academic community, including through the CFPB's Academic Research Council; and
- The chance to lead a team of researchers in a mission-driven organization.

## What we're looking for

Ideal candidates will have:

- Ph.D. in economics, psychology, or other social sciences;
- Demonstrated expertise in behavioral science through peer-reviewed journal articles and other publications;
- Experience leading projects that incorporate primary data collection methods, including randomized controlled field trials, laboratory experiments, or surveys; and
- Leadership and management experience.

## Ready for the challenge?

We're currently soliciting interest prior to a full posting. To be notified when the posting becomes open for applications, please send us a note at [jobs@cfpb.gov](mailto:jobs@cfpb.gov). Put "Section Chief, Behavioral Studies" in the subject line. Or, if you want more info, let us know at the same address and we will get back to you.

To learn more, visit us at [consumerfinance.gov](https://consumerfinance.gov).

---

The Consumer Financial Protection Bureau (CFPB) is an equal opportunity employer and seeks to create and maintain a vibrant and diverse workforce. Women, minorities, veterans, and people with disabilities are encouraged to apply.



Consumer Financial  
Protection Bureau

Learn more at [consumerfinance.gov](https://consumerfinance.gov)