



SOCIETY for JUDGMENT and DECISION MAKING

N E W S L E T T E R

ELECTRONIC DISTRIBUTION

With this issue we begin distribution of the JDM newsletter in electronic form. Please read the information on p. 3 of the newsletter and supply us with the information requested so that we can continue to serve you in your preferred manner. If we have your e-mail address you should be receiving this issue both in electronic and print versions. Please let us know how we can help make our new delivery system work best for you.

CALL FOR PAPERS

The call for papers for the 1999 annual meeting of the society is on p. 6 of the newsletter. This year the meeting will be in Los Angeles, November 20-22,

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SOCIETY FOR JUDGMENT AND DECISION MAKING

1999 EXECUTIVE BOARD

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J/DM NEWSLETTER

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FROM THE EDITOR. . .

The *J/DM Newsletter* welcomes submissions from individuals and groups. However, we do not publish substantive papers. Book reviews will be published. If you are interested in reviewing books and related materials, please write to the editor.

There are few ground rules for submissions. The best way to send your contribution is via EMAIL or a 3.5" diskette. Send an IBM-compatible text file or word-processed document up to versions WordPerfect 8 or Word 97. If you must send hard-copy (e.g., if you are using special graphics or do not have computer access), please submit camera-ready copy. This means that the copy should be typed single-spaced on white 8½ by 11 paper. If possible, use a carbon or film ribbon. Please mail flat -- do not fold.

Subscriptions: Subscriptions are available on a calendar year basis only. Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Colleen Moore.

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the space given to the ad is at the editor's discretion. The current charge is \$100 per page to cover production and mailing costs. Contact Shawn Curley for details. Alternatively, you can use—

Mailing Labels: Some readers may wish to send reprint lists or other material to people listed in the directory. The current charge is \$125 for a set of labels. A diskette of the database is available for one-time use. The charge is \$50 for commercial use, \$25 for nonprofit use. Contact Colleen Moore for details.

Address corrections: Please check your mailing label carefully. Because the *J/DM Newsletter* is usually sent by bulk mail, copies with incorrect addresses or which are otherwise undeliverable are neither forwarded nor returned. Therefore, we have no way of knowing if copies are delivered. Address changes or corrections should be sent to Colleen Moore.

ELECTRONIC DISTRIBUTION OF THE NEWSLETTER

As noted at the last annual meeting and in the last issue of the newsletter, we will begin with this issue to distribute the *JDM Newsletter* in electronic form. As can be seen from the Treasurer's Report for 1998 (p. 11 of this issue), printing and distribution of the newsletter makes up a significant portion of the society's expenses. The hope is that in the near future this cost can be reduced by substituting much of our hard copy distribution with electronic distribution. At the same time, this option will prove more timely and convenient for many members. Although the society's dues are not high—at \$25 annually for members (\$5 for students) still a great bargain—it is worth taking advantage of readily available means to keep expenses down.

To begin this process, we are sending this issue to all society members for whom we have a valid e-mail address. Everyone also is receiving the hard copy of the newsletter, as usual. If you do not receive one or the other of these copies, then let us know your correct address so this can be corrected. You can use the Dues Form on the back of this page. (While you are at it, please check your mailing label and be sure your dues are current. Thank you!)

What we need from you with this form is to know how you would like to receive the newsletter in the future. Unless we hear from you, following is how delivery will be made. First, check your mailing label to see if a handwritten "N" appears on the label.

- For all those for whom we have an email address (no "N" on the label), the default delivery method after this issue will be to send only the electronic version of the newsletter. If you want another delivery method, then you must let us know by checking the appropriate space below.
- For all those for whom we have no email address (an "N" on your mailing label), the default delivery method after this issue will be to send only the print version of the newsletter. If you want another delivery method, then you need to supply us with an email address and check the appropriate space below.

Delivery Options (please check one):

- Print version only (Default method for those for whom we do not have an email address)
- Electronic version only—send the newsletter as an e-mail attachment (Default method for those for whom we do have an email address).
- Electronic version only—send a notice that the newsletter is posted on the society's web page. You can then go to the web page to access the newsletter.
- Electronic and print version—with electronic delivery as an e-mail attachment
- Electronic and print version—with electronic delivery consisting of a notice that the newsletter is posted on the society's web page

Note that the newsletter will continue to be available to all members on the society's web page no matter which option is selected. The electronic version of the newsletter will be in the form of an Adobe Acrobat 3.01 pdf file. The program needed to read this file will be available on the society's web page. It need only be loaded onto your desktop machine once (and then once again whenever the software is updated). If you do not yet have the Acrobat reader loaded on your desktop machine, you will need to load this program.

If you have any questions/concerns/comments, please contact Shawn Curley using the information on p. 2. Otherwise, please return your delivery preference to Colleen Moore at the address on the Dues form on the reverse of this notice. **Be sure to fill in your name and affiliation so we can identify you, and if needed, supply us with your email address.**

Thank you for your help in making this a smooth transition.

Shawn Curley
Newsletter Editor

DUES AND JOURNAL SUBSCRIPTIONS

For your dues status, please check your label. The date next to your name is the last year for which the database shows you as having paid dues.

If your label shows "1999" or later, you are fully paid. THANK YOU!

If it is "1998" then you owe dues of \$25 for 1999.

If it is "1997" or earlier then you owe back dues (\$25 per year) and \$25 for 1999.

Members residing outside the United States who incur expenses in getting checks written in U.S. funds have the privilege of paying in advance for multiple years. The label date should indicate if you have done this. Members residing in countries where getting checks written in U.S. funds is impractical or illegal may apply to the Society for a free membership. Such members will find a "*" next to their names on the label. Note that credit card payment is now accepted.

**SOCIETY FOR JUDGMENT AND DECISION MAKING:
DUES/ADDRESS CORRECTION/JOURNAL ORDERS FORM**

Name _____ Phone _____

Address _____

City _____ State _____ ZIP _____ Country _____

Email Address _____

*Students must have endorsement of a faculty member:

Faculty Signature: _____ Date: _____

Printed Name: _____ Institution: _____

**1999 Dues:
Member \$25
Student \$5***

I wish to subscribe to the following for 1999:

[The journal will bill you later for the price of subscription at the special Society rates shown]

_____ *Organizational Behavior and Human Decision Processes* (6 issues, 1998 prices: \$215 US & Canada, \$250 elsewhere)

_____ *Journal of Behavioral Decision Making* (4 issues, \$95)

METHOD OF PAYMENT:

Check/Money Order (Please, no cash); Please make checks payable to: Society for Judgment and Decision Making.

MasterCard VISA American Express

Account Number:

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Signature _____ Expiration Date _____

If paying by credit card:

Name on credit card: _____

Home Address _____

Mail this form to: Colleen F. Moore/JDM; Department of Psychology; University of Wisconsin; Madison, WI 53706.

FROM THE PRESIDENT

Welcome to the countdown to the millennium. As of this writing and according to the local newspaper, we're exactly 300 days from the big event. Of course, many of us know better. 2000 years ago "zero" was not part of our counting scheme in the Western World, so the first millennium began with the year 1 A.D. not 0 A.D. Thus, we're actually 666 days away from the third millennium. But concerns about the Y2K computer glitch are real and there's no denying that 5 billion plus people around the world will be simultaneously celebrating and fearing the onset of the year 2000. So, it's natural for societies like ours to both chronicle the past accomplishments in our field and predict future directions. Please let me know what you think will be the major changes in JDM starting in Y2K and I'll share them in a future newsletter. In the meantime, insure the continued success of our society by encouraging your students to join. (The "real" countdown: 258 days until our annual conference.)

Irwin Levin

1998 Student Poster Award

Congratulations to **Mandeep K. Dhami** (Max Planck Institute for Human Development) for an outstanding job on her poster with Peter Ayton (City University) entitled "Legal Decision Making the Fast and Frugal Way." Mandeep won the 1998 Student Poster Award for her work showing that bail decisions made by actual benches of magistrates in two English courts could be effectively modeled using a simple "Take the Best" strategy, which is a one-reason decision heuristic described by Gigerenzer & Goldstein (1996).

Honorable Mentions were also awarded to:

Christine M. Caffray (University of South Florida) for her poster with Sandra L. Schneider and Michele Devaux entitled "Guessing Who You Are by Your Handwriting: Prototypicality in Accuracy and Judgment"

Ryan B. Opel (Wake Forest University) for his poster with Eric Stone entitled "Developing Accuracy in Probability Judgments: The Distinction Between Calibration and Substantive Expertise."

Compliments to all of the students who participated in the 1998 J/DM poster sessions. The consensus was that there were many high quality presentations.

Many thanks to the members of the poster committee for their careful efforts to ensure an effective, efficient, and fair evaluation process: Jim Holzworth, J.D. Jasper, Marlys Lipe, Sandy Schneider, Alan Schwartz, and Claudia Gonzalez-Vallejo.

CALL FOR SUBMISSIONS
1999 J/DM ANNUAL MEETING
Submission Deadline: July 1, 1999

The J/DM program committee invites proposals for symposia (including teaching forums), individual papers, or posters on any theoretical, empirical, or applied topic related to judgment and decision making. Anyone interested in participating in the program of the 1999 J/DM meeting at the Century Plaza Hotel in Los Angeles, CA, November 20-22, 1999 should submit the materials described below to the appropriate address.

Symposia and papers:

David Budescu
 Department of Psychology
 University of Illinois
 603 E. Daniel st.
 Champaign, IL 61820
 jdmla@s.psych.uiuc.edu

Posters

Marlys Lipe
 Price College of Business
 University of Oklahoma
 307 W. Brooks, #200
 Norman, OK 73019
 mlipe@ou.edu

The other members of the program committee are William M. Goldstein, Maurice E. Schweitzer and Colleen Moore.

- E-mail submissions (in plain text or as WORD or WP attachments) are strongly preferred.
- At least one author of each submission must be a J/DM member. Joining the J/DM Society at the time of submission will satisfy this requirement. (A membership form is included elsewhere in the J/DM Newsletter.)
- Any individual may present at most one paper (or a symposium contribution), but may be a co-author on multiple papers.
- Any individual may be the first author of at most one poster, but may be a co-author on multiple posters.
- Preference will be given to authors of submissions for spoken presentations (i.e., papers or contributions to symposia) who were not the first authors or presenters of any papers or symposium contributions at the 1998 J/DM meetings in Dallas.
- A \$100 prize will be given to the best poster presentation whose first author is a student member of the J/DM Society. Joining the J/DM Society at the time of submission will satisfy the membership requirement.

At the top of each submission, please indicate:

- Symposium, teaching forum, paper, or poster.
- Names, institutional affiliations, and J/DM membership status of all authors.
- Designated presenter (in case of submission with multiple authors).
- Which, if any, of the authors were first authors and/or presenters of any papers or symposium contributions at the 1998 meetings in Dallas.
- Name, address, phone number, and e-mail address of corresponding author.
- The title of the proposed presentation.
- A short list (4-5) of keywords.

TO PROPOSE A SYMPOSIUM (OR A TEACHING FORUM)

Symposia are usually allotted about 90 minutes and include 3 or 4 speakers and perhaps a discussant. Submit a 100-200 word description of the intended theme and format of the session. Attach a list of intended participants and discussants, including for each an address, phone, and e-mail address with a brief description (100 words) of the topic of his or her talk. Please confirm the speakers' and the discussants' willingness to participate prior to submitting their names. The organizers should also indicate whether the contributors would be willing to present their contributions as posters if the symposium is not included in the final program.

TO SUBMIT AN INDIVIDUAL PAPER

Submit: (1) a one-page abstract of the paper, and (2) a short 100-word version of your abstract. (The program committee will evaluate the one-page abstract; the 100-word abstract will be printed in the program if the paper is accepted.) Indicate whether you would be willing to present your paper as a poster if an individual paper slot is not available.

TO SUBMIT A POSTER

Submit a short abstract of no more than 100 words (word limit will be strictly enforced). Indicate whether the submission is eligible for the student prize (i.e., whether the first author is a student member of the J/DM Society). You may be the first author on a maximum of 1 poster presentation. (Therefore, if you are also the first author of a submitted paper which is later converted to a poster, you may present only one of the posters. Please anticipate this contingency and indicate which of the resulting posters you would prefer to present.)

Director's Report on Federation Activities in 1998

Federation efforts were rewarded in virtually all areas this year. We often say that the Federation exists to advocate, to communicate, and to educate. This report will outline the activities undertaken in each of these areas and describe outcomes.

Advocacy

Federation staff members advocate for research funding and for federal policies that are supportive of research, education, and practice. The combination of a budget surplus and an election year was helpful in those respects this year. For the past two years, advocates for all the scientific disciplines and the research universities have agreed to work for the same budget level for the National Science Foundation and the National Institutes of Health. That unified approach has resulted again in substantial increases for NSF and NIH—9% and 14%, respectively. The same groups also worked for passage of a resolution meant to put Congress on record as favoring a doubling of the research budget over the next 10 years. Near the end of the congressional session, that resolution was passed in the Senate. While the House was reticent about making such a commitment, the House task force to work on a new science policy for the country issued its report just before adjournment. The task force was headed by Representative Vern Ehlers (R-MI) who was a physicist before becoming a congressman. While the document is not groundbreaking, it is highly supportive of science and its role in the affairs of the country. Federation staff met on a variety of occasions with Mr. Ehlers and his staff members as the report was being developed. The report dwells on no specific science, but it does include the behavioral and social sciences within its scope—an inclusion that is never a foregone conclusion.

There were some less spectacular, but no less important research support successes as well. The Federation has worked in partnership with staff of APA's Public Policy Office (Geoff Mumford, Pat Kober, Mike Hall, and Heather Kelly) to save behavioral research. support in the armed services and to enhance funding at the Federal Aviation Administration and NASA. Behavioral research in the military has been the most endangered of programs in recent years. Both the Army and the Air Force have moved to eliminate much of this research, and it has been a challenge to see that the cuts are not enacted. This year we were successful in maintaining funding for the Research and Advanced Concepts Office of the U.S. Army Research Institute for the Behavioral and Social Sciences. The administration had requested a 25% cut. We were also successful in getting funding restored for the Air Force Manpower, Personnel, and Training Research Program at the Air Force Research Laboratory. Most of this research is managed from Brooks Air Force Base in San Antonio, Texas. The administration had requested \$3 million in funding. Thanks to the help of Senator Daniel Inouye (D-HI), the program maintained its 1998 funding level of \$11 million.

Last year, Congress added \$5 million to the human factors research budget at the Federal Aviation Administration. This year, the administration did not request this additional amount. Again in partnership with APA, we were able to get the \$5 million added back into the FAA human factors budget. We are now engaged in a longer term undertaking to make human factors a routine aspect of new designs and general safety planning at the FAA.

Related to the FAA work, we are also beginning to look at ways to enhance the behavioral research budget at NASA. NASA and the FAA entered into a \$500 million research agreement in October. A major emphasis in the agreement is to undertake research to improve the safety of air travel while tripling the number of airplanes in flight. Our aim is to see that a reasonable portion of this research money (\$100 million for each of 5 years) goes to research related to humans. This seems appropriate since 80% of airplane accidents are the result of human error. This is a work in progress, and it is too early to tell what the outcome will be.

Similarly, we are working with APA and APS on a long term effort to convince officials at the National Institute on Aging and the National Institute of Mental Health that the base cost of carrying out cognitive and neuropsychological research has increased drastically in recent years as the need to use sophisticated imaging devices has increased. Our argument is that because of this increased cost, it is time to adjust the amount of money available for research in these areas. These are no longer inexpensive sciences. Again, the outcome of this endeavor is in the future, but it is an example of our attempt to take both short term and long term actions on behalf of behavioral scientists.

For most of the year, it appeared that our efforts on behalf of research at the Department of Education would not be successful. The President presented a large education agenda in his budget request, but his main increase for education research was in a request for \$50 million to begin a joint NSF/Department of Education research program in education and technology. The whole of the President's education program was met with resistance until nearly the end of the legislative session. In one of our early visits to the Hill, we were told by a very influential staffer on the Appropriations Committee that the education requests were the "President's Pet Pocks." The staffer added that "We aren't funding Pet Rocks this year." Less graphically, perhaps, that was the message we received over months of plying the halls of Congress.

The matter was made worse because the President had told Congress not to spend the budget surplus, but rather to save it to fix Social Security. The President based his requests for increased funding in both education and health on an expected windfall from an agreement with the tobacco industry to settle pending suits and limit future suits against the industry in return for large sums of money and a variety of other actions. The Federation's Assistant Director, Patrice O'Toole spent a great deal of time working on passage of the tobacco legislation in order to make that money available for health and education research. But as everyone knows, the legislation failed.

Things, therefore, looked glum for education research funding. But near the end of the session, word started to circulate that in the final weeks of negotiation on the budget some additional amounts of money would be placed on the table. We began talking to staffers in the offices of members of the Appropriations Committees about the need to remember education research when the "end game" began. And they did, although much of it is earmarked for research and applications related to comprehensive school reform. In the end, the research programs received a \$15 million increase over 1998, bringing their total to \$143.6 million, and the education statistics programs received an additional \$28.5 million bringing their total to \$251.6 million. The additional money in statistics assures that some important studies such as a followup to the Third International Mathematics and Science Study (TIMSS) can take place. So, while we would have liked to see fewer strings attached, the research and statistics programs did see an funding. Next year the effort in education is likely to turn from appropriations to authorizations since both the Elementary and Secondary Education Act and the Office of Educational Research and improvement authorizations are expiring next year.

Communication

The Federation has been turning more and more toward electronic communication. The newsletter has been published in both paper and electronic forms for about five years now. Action alerts, which are sent when we need Federation members to call or write members of Congress as critical issues are coming down to the wire, are sent by E-mail. And the use of E-mail to send invitations for our Capitol Hill Science Seminar Series have resulted in renewed attendance by congressional staffers. After the Republican takeover of Congress, congressional staff attendance at the seminars decreased drastically even as executive branch attendance rose. We have now been able to return to the 50-50 mix of attendees that we have considered ideal.

The Federation's web page is under constant development. JoAnne Murphy, the Federation's Legislative Assistant has been managing this development. She has gone from knowing nothing about web pages two years ago to being the undisputed mistress of that domain today. We are working with a number of ideas for web page development. When we created the site, we knew we wanted to make it a good one-stop-shopping site for anyone who might have an interest in any of our societies or our departmental affiliates. We have installed links to all societal and departmental homepages and are working at putting brief descriptions of each of our societies and departments on our homepage to introduce visitors to those societies and departments.

When the newsletter was published in paper only, it was not financially feasible to send the newsletter to all members of all of our societies. We had relied on the newsletters that went to university departments to get the news out to many of those members, while officers of all the societies continued to be the first audience for the newsletter. As the E-mail list for the electronic version of the newsletter has grown, we have begun a systematic effort to put all members of all our societies into an E-mail list for receipt of the newsletter. Several societies have already given us disks or lists containing the E-mail addresses of members. We hope to get this information from all societies and spend much of 1999 greatly amplifying the reach of the newsletter.

The stock in trade of the Federation is information. At its most fundamental level, our job is to gather information, analyze it, take action on it, and disseminate it. We accomplish the gathering of information through attendance at a great number of meetings: annual meetings of our societies, National Academy of Sciences meetings, advisory committee meetings of the various NIH institutes, NSF, FAA, the White House, and the Department of Education. We participate in many coalitions, and these groups have regular contact with key people in the White House Office of Science and Technology Policy and appropriate executive branch agencies. Through these groups, we grow in understanding, communicate our views and positions to key policy makers, and devise action plans. Among these working groups are the Coalition for National Science Funding, Coalition for the Advancement of Health Through Behavioral and Social Science Research, Intersociety Group on Educational research, Friends of NIDA, Friends of NICHD, ENACT, The Science Coalition, National Association for Biomedical Research, Mental Health Liaison Group, and the Council of Scientific Society Presidents.

Education

The primary recipients of our educational efforts are those in Washington who are involved in the public policy making process in the executive and legislative branches of government. Our educational products are also appropriate for use in teaching because they are aimed at a well-educated audience of non-behavioral scientists. The educational products begin as science seminars on Capitol Hill. The seminars are recorded, transcribed, edited and published as monographs. The monographs are available in either paper form or electronically. They are not copyrighted and are available without charge. To extend the reach of these monographs, we have had an initial conversation with Jill Reich, head of APA's Education Directorate. Dr. Reich has made a special effort during her tenure to organize high-school level teachers of psychology. We are exploring the possibility of using her network to disseminate the monographs for use in high school classrooms.

The 1998 seminars were very well done, and they regularly attracted audiences that filled to capacity the largest meeting room on the House side of Congress. As mentioned previously, we had been concerned for several years by the dropping attendance of congressional staffers. While numbers in attendance had not decreased because executive branch attendance increased, we were still concerned about ways to attract staffers back to the seminars. The solution seems to have been to send invitations to them by E-mail rather than through the mail. Since the E-mail list was composed in the middle of this seminar season, attendance

of congressional staffers has returned to its pre-Republican-takeover level of about 50 percent of the audience. We have also discovered through rejected E-mails that there is a very large turnover of congressional staffers. One challenge to maintaining a strong attendance of congressional staffers is the necessity of keeping the E-mail list current. It appears that substantial corrections will be needed after each mailing. This represents a new area of work for the staff, and at this point it is hard to predict how time consuming a task it will be.

We were fortunate to receive a \$10,000 grant from the Foundation for Child Development to partially support the seminars this year, The Foundation gave the funds to support research seminars having to do with children, particularly children who are at risk.

These are the seminars presented this year:

November 6, 1998	<i>John Monahan</i> "Law and Disorder: When Does Mental Illness Lead to Violence?"
October 23, 1998	<i>John W. Jacobson</i> "Child mental Health Under Siege: Why Jenne, Shauna, Jorge and Sam Don't Get Services"
September 25, 1998	<i>Vonnie McLoyd</i> "Childhood Poverty: Why It Matters"
September 18, 1998	<i>Donald Hernandez</i> "Children in Immigrant Families: One Fifth of America's Children and Growing: Their Circumstances and Prospects"
July 31, 1998	<i>Edward E. Smith</i> "What Neuroimaging Can Tell Us About Aging and Working Memory"
June 19, 1998	<i>Daniel W. Wegner</i> "How to Think, Feel, or Say Precisely the Most Inappropriate Thing for Any Occasion: The Irony of Self Control"
May 22, 1998	<i>Larry R. Squire</i> "Learning and Memory in the Human Brain"
April 10, 1998	<i>G. Reid Lyon</i> "Reading Development, Reading Disorders, and Reading Instruction: Simple Questions, Complex Answers"

The Science Seminar Committee held its conference call on October 22 to outline the 1999 seminar series. They first settle on a set of topics to treat and then choose slates of scientists known to present each topic well to a lay audience, While we have not yet secured commitments from all speakers, here are the topics we expect to cover next year:

- Do parents matter in the development of their children?
- The socio-cultural construction of behavioral science
- Health care and the science of decision making and policy setting
- Emotion and the brain
- The automatic nature of stereotyping
- Race, gender, residence and health
- Creativity, talent, training and aging
- The efficacy of home schooling and other early interventions for child development

1998 JDM Treasurer's Report

Cash balance 1-1-98 \$ 15,451

INCOME

Dues	\$ 12,152
(paid by credit card = \$3895)	
Conference registration	17,162
Royalties	4,126
Ads and mailing labels	695
Interest	219
Beattie Fund	<u>2,800</u>
Total Income	\$ 37,154

EXPENSES

Newsletter, directory, and web	\$ 7,326
Office (Executive assistant; supplies; credit card expense = \$941.67, includes \$500 start-up cost)	3,032
1998 Conference total	17,187
Hotel charges	\$ 14,967
Speaker expenses	833
Clerical on site	313
Grad student social event	200
Executive Board dinner	719
Student poster award	100
Supplies	55
Representation to A.P.S. conclave	<u>330</u>
Total Expenses	\$ 27,875

Cash balance 1-1-99 \$ 24,730

Balance Sheet**Assets**

Jane Beattie Memorial Fund	\$ 4,955
UW Account (for Executive Assistant)	605
Petty cash on hand	33
Unencumbered funds in checking account	19,742

Liabilities

1998 Federation Dues	5,973
(paid 2-1-99)	
Executive Assistant	100
University of Minnesota	2,966
(Newsletter & conference program printing) (paid 1-26-99)	

Net worth of the Society \$ 16,296

Respectfully submitted,

Colleen F. Moore
Secretary/Treasurer

JDM Dissertations

Following are recent titles of doctoral dissertations in the JDM area. Please send information for dissertations in which you recently have been involved, either as writer or as faculty advisor. My contact information is on p. 2 of the newsletter. A listing of all titles since 1994 that have been sent is also available on the society's web page at <<http://www.sjdm.org/sjdm/dissertations.html>>. Congratulations to all those involved!

Shawn Curley, Editor

Bruine de Bruin, Wandl. (December, 1998). People's understanding of probability: "It's a fifty-fifty chance." Carnegie Mellon University, Department of Social and Decision Sciences, <wandi+@andrew.cmu.edu>.

Coughlan, Richard. (December, 1998). Predicting affective responses to unexpected outcomes. University of Arizona. Now at University of Richmond, <rcoughla@richmond.edu>.

Goldschmidt, Chanan. (June, 1997). Judgements of distributive justice in dividing property following divorce. Hebrew University. Contact advisor (Maya Bar-Hillel, <msmaya@math.huji.ac.il>) for current information.

Goodie, Adam S. (March 1997). Base-rate neglect under direct experience. University of California, San Diego. Now at University of Georgia, <goodie@egon.psy.uga.edu>.

Peters, Ellen. (December, 1998). The springs of action: Affective and analytical information processing in choice. University of Oregon. Now at Decision Research, <empeters@oregon.uoregon.edu>.

POSITIONS AVAILABLE

UNIVERSITY OF MASSACHUSETTS, AMHERST

Postdoctoral Traineeships in Cognitive, Developmental, or Educational Psychology. The Department of Psychology at the University of Massachusetts/Amherst has up to three post-doctoral fellowships available. The traineeships are funded by the National Institute of Health. Recipients must be US citizens or permanent residents. Ph.D. or equivalent required. Salary: \$26,256 with no prior post-doc experience and \$27,720 with one year experience. Send vita, statement of interests, and three letters of recommendation to Professor Keith Rayner, Department of Psychology, Amherst, MA 01003 by **April 26, 1999**. The traineeships will begin as early as July 1st and as late as September 1st. The University of Massachusetts is an Affirmative Action/Equal Opportunity Employer.

UNIVERSITY OF PENNSYLVANIA

Two Post-Doctoral Positions in Medical Decision Making. The Philadelphia Veterans Affairs Medical Center, in conjunction with the Wharton School and the University of Pennsylvania School of Medicine, announces two post-doctoral training positions for qualified individuals who wish to develop and enhance skills in medical decision making research. Prior research on medical topics is not required.

Post-doctoral trainees will join a very rich environment of scholars and educators in health services research at the School of Medicine, the Wharton School, the Leonard Davis Institute of Health Economics, the Center for Bioethics, and other programs at the University of Pennsylvania and the Philadelphia VA Medical Center. Although funding is allocated year to year, fellows generally remain in the program for two years. Fellows are provided with an annual stipend of \$36,000 and a small research budget. There are no teaching, service, or payback requirements. Fellows are expected to engage in scholarly projects of their own design under the guidance of senior program faculty. Most fellows also participate in other projects already underway at Penn and the VA.

Applicants must be US citizens and must have completed a Ph.D. in psychology, economics, management, sociology, bioethics, or a related field before the fellowship begins. Physicians are not eligible to apply. Applicants should send a letter detailing their interests, a curriculum vitae, and two or three letters of reference to David A. Asch, M.D., Leonard Davis Institute of Health Economics, 3641 Locust Walk; Philadelphia, PA 19104-6218, or send e-mail to asch@wharton.upenn.edu. The two positions begin October 1, 1999, although earlier start dates are sometimes possible. Review of applications will begin immediately and continue until the positions are filled.

NATIONAL SCIENCE FOUNDATION:
DECISION, RISK, AND MANAGEMENT SCIENCE PROGRAM

Program Director. Position Description

This position will be filled on a one or two year basis. The position will be open in July 1999. The salary for the position ranges from \$68,570 - \$106,868.

Duties and Responsibilities

The Program Director will be responsible for the planning and administration of the Decision, Risk, and Management Science Program within the framework of legislation, agency policies, missions, objectives, and resources. The Program Director serves as a spokesperson for the program in communications with members of the scientific community. She/he is responsible for the planning, coordination, and management of basic research, facilities, and other scientific activities supported by the Decision, Risk, and Management Science Program, primarily through issuance of Federal grants to academic institutions, professional organizations, and firms in the private sector. She/he coordinates the evaluation process for proposals, including the selection of external reviewers and advisory panel members, the operation of advisory panel meetings, and the formulation of final recommendations for acceptance or declination of proposals. She/he assumes internal budget and operating responsibilities for the program and serves in a lead capacity for coordination of budget plans for the program.

Qualifications

Applicants must have a Ph.D. or equivalent research experience in a discipline relevant to the program's focus and at least six additional years of research experience beyond the doctoral level. Administrative skills, an interest in working with others, and the ability to communicate effectively are also desired.

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Contact for more information: William Butz, Division Director, (703) 306-6953

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We welcome suggestions and comments about new features.

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The J/DM Society has a set of pages on the World-Wide Web, providing information about the Society and Society Membership, upcoming events, all our electronic services (including course syllabi, easy-to-use forms for subscribing to SJDM mailing lists, and help with the reference archive), links to related Web sites that may be of interest to members, copies of the JDM Newsletter (for society members), and the SJDM directory with links to members' home pages. The URL (uniform resource locator) for the Web page is:

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UPCOMING MEETINGS

Economic Science Association: Harvey's Resort/Casino, Lake Tahoe, NV, May 27-30, 1999. For information contact: <esa@nt.econlab.arizona.edu>, <<http://www.econlab.arizona.edu/esa>>.

FUR IX - 9th International Conference on the Foundations & Applications of Utility, Risk and Decision Theory: Marrakesh, Morocco, June 1-4, 1999. For information contact: Pr. B. Munier, Program Committee, F.U.R. IX, G.R.I.D., Ecole Normale Supérieure de Cachan, 94235 Cachan Cedex, France; <fur9@grid.ens-cachan.fr>, or see <<http://www.ecogest.ens-cachan.fr/grid/fur9>>.

American Psychological Society: Adam's Mark Denver Hotel, Denver, CO, June 3-6, 1999. For information contact: Richard McFall, Indiana University, (812) 855-0349, fax (812) 855-4691, <mcfall@ucs.indiana.edu>, or see <<http://www.psychologicalscience.org>>.

International Symposium on Forecasting: Washington, DC, June 27-30, 1999. For information contact: <<http://ifsm2.ifsm.umbc.edu/isf>>.

International Symposium on Imprecise Probabilities and their Applications: Universiteit Gent, Ghent, Belgium, June 30-July 2, 1999. For information contact: ISIPTA '99 Secretariat, p/a Gert de Cooman, Universiteit Gent, Onderzoeksgroep YteMS, Technologiepark 9, 9052 Zwijnaarde, Belgium; +32 (0) 9-264.56.53; fax +32 (0) 9-264.58.40; <isipta99@ensmain.rug.ac.be>; or see <<http://ensmain.rug.ac.be/~ipp>>.

International Conference on Social Dilemmas: Zichron-Yaakov, Israel, July 12-16, 1999. For information contact: Gary Bornstein, Dept of Psychology, The Hebrew Univ, <msdcon@pluto.mscc.huji.ac.il>.

Brunswick Society: College Inn, Boulder, CO, July 16-18, 1999. For information contact: <<http://www.albany.edu/cpr/brunswick>>.

Society for Mathematical Psychology: Univ of California Santa Cruz, CA, July 29-August 1, 1999. Abstract deadline: **April 15, 1999**. For information contact: Michael J. Wenger, Dept of Psych, Social Sciences 2, Univ of California, Santa Cruz, Santa Cruz, CA 95064 USA, (831) 459-5679, <mjwenger@cats.ucsc.edu>, <<http://psych.ucsc.edu/~mjwenger/mp99>>.

Uncertainty in Artificial Intelligence: Royal Institute of Technology, Stockholm, Sweden, July 30-August 1, 1999. For information contact: <uai99@iet.com>, <<http://uai99.iet.com>>.

SPUDM 17: University of Mannheim, Germany, August 9-11, 1999. For information contact: Mrs. Jutta Bender, University of Mannheim, Sonderforschungsbereich 504, 68131 Mannheim, Germany; <spudm99@sfb504.uni-mannheim.de>; or see <www.spudm99.uni-mannheim.de>.

Cognitive Science Society: Vancouver, British Columbia, Canada, August 19-21, 1999. For information contact: <cogsci99@sfu.edu>, <<http://www.sfu.ca/cogsci99>>.

Society for Medical Decision Making: Hilton Hotel and Casino, Reno, NV, October 3-6, 1999. For information contact: <<http://www.gwu.edu/~smdm>>.

Society for Judgment and Decision Making: Los Angeles, November 20-22, 1999. See p. 6 for the call for papers.

Upcoming JDM Meeting: 2000: New Orleans

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