

Society for Judgment and Decision Making Newsletter

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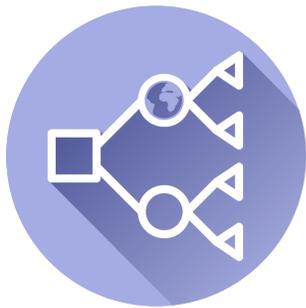
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Masthead



SOCIETY FOR JUDGMENT AND DECISION MAKING

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(Submissions & Advertisements)

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The SJDM Newsletter, published electronically four times a year, welcomes short submissions and book reviews from individuals and groups. Essays should: have fewer than 400 words, use inline citations and no reference list, not include a bio (a URL or email is acceptable).

Advertising Rates: Advertising can be submitted to the editor. Inclusion of the ad and the

space given to the ad is at the editor's discretion. The current charge is \$250 per page. Contact the editor for details.

Address Corrections: Please keep your mailing and/or email address current. Address changes or corrections should be sent Bud Fennema. Reports of problems in receiving or opening the pdf file should be sent to the editor.

Society membership: Requests for information concerning membership in the Society for Judgment and Decision Making should be sent to Bud Fennema.

Announcements

Jon Baron (baron at upenn.edu) writes:

The latest issue of the Society's journal, Judgment and Decision Making, is available at <http://journal.sjdm.org>

Eldad Yechiam (yeldad at technion.ac.il) writes:

The European Association for Decision Makings de Finetti Award has, since 1995, recognized outstanding work by PhD student researchers in the area of decision making. The winner will receive a prize of 750 Euros, a certificate, and be asked to make a presentation at SPUDM 2021 (which will be a virtual conference).

- Only PhD students who did not have their PhD at the time of the last SPUDM conference (August 2019) are eligible.
- The PhD student should be the sole or first author and the work should be mainly that of the student. If co-authored, the paper is accompanied by a signed statement (PDF) from the co-author(s) to the effect that the student is credited as the primary source of ideas and the main author of this paper.
- The paper can be either published or unpublished at the moment of submission for the de Finetti competition.
- Submissions in dissertation format will not be considered, but articles based on a dissertation are encouraged.

- Only one paper may be submitted per applicant.
- There will be blind review. Applicants are asked for two versions of the submitted paper: an anonymous and a non-anonymous version.
- The anonymous version should be formatted as a manuscript (i.e., not a published journal article) with figures and tables integrated into the text. Please remove names, affiliations, and author notes for blind review.
- The non-anonymous version should contain names, affiliations, and author notes and can be formatted however the author chooses.

The papers will be evaluated by a committee appointed by the Board of EADM consisting of Eldad Yechiam (chair), Christina Leuker (previous award winner), Gidi Nave, Cilia Witterman, and Nigel Harvey.

To be considered for this award, papers and statements should be submitted before **Wednesday, March 31**, 4:00 PM Central U.S. Daylight Time. Please submit the papers by emailing the committee chair at yeldad at ie.technion.ac.il

Winners will be notified by early June 2021. Please contact Eldad Yechiam (same email) with any questions.

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-January/008743.html>

Crystal C Hall (hallcc at uw.edu) writes:

Greetings to all of you! This email serves to follow up on a request made by SJDM members during the December 2020 virtual conference. At the social roundtable for BIPOC scholars, the need was raised for a forum for scholars of color to connect within the broader SJDM community. To that end, a handful of members have created a slack channel to serve this purpose.

Please note that this forum is not officially moderated/organized by SJDM, and is intended to

specifically serve SJDM scholars who identify as black, indigenous, or persons of color. If you identify as such, we invite you to join this group. In addition, members of this community would be happy to connect with white allies who would like to establish other forums for connecting and collaborating on anti-racist work within SJDM and our scholarly communities, more broadly. Please let me know if anyone has questions or thoughts.

Join the BIPOC in SJDM slack channel [here](#):

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008772.html>

Eric Bias (eric.bias at rsage.org) writes:

Russel Sage Foundation Visiting Scholars Fellowship for Academic Year 2022-2023

Application Deadline: June 24, 2021 (11:59 PM EST)

The [Visiting Scholars Program](#) provides a unique opportunity for select scholars in the social, economic, political and behavioral sciences to pursue their research and writing while in residence at the foundation in New York City. The fellowship period is September 1st through June 30th.

The foundation annually awards up to 17 residential fellowships. Visiting Scholars are at least several years beyond the Ph.D. and once selected, typically work on projects related to the foundations core [programs](#) and special [initiatives](#). Scholars are provided with an office at the foundation, computers, library access, and supplemental salary support. Scholars from outside NYC are provided with a partially-subsidized apartment near RSF.

To apply see [this link](#). Questions should be directed to James Wilson, Program Director, at programs at rsage.org.

RSF Programs and Initiatives Currently Accepting Letters of Inquiry (Deadline: May 4, 2021 at 2 PM EST):

- [Behavioral Economics](#)
- [Decision Making and Human Behavior in Context](#)
- [Future of Work](#)
- [Social, Political and Economic Inequality](#)

The Russell Sage Foundation was established by Mrs. Margaret Olivia Sage in 1907 for the improvement of social and living conditions in the United States. The foundation now focuses exclusively on supporting social science research in its core program areas as a means of examining social issues and improving policies. Grants are available for research assistance, data acquisition, data analysis, and investigator time for conducting research and writing up results. Budget requests are limited to a maximum of \$175,000 (including overhead) per project (max. 2 years). A detailed letter of inquiry must precede a full proposal.

See [this link](#) for more details. Questions should be sent to programs at rsage.org.

Summer Institute in Behavioral Economics TBD, August 2021 Application Deadline: TBD (see [website](#) for updates)

The two-week Summer Institute in Behavioral Economics introduces graduate students and beginning faculty in economics and related disciplines to the findings and methods of behavioral economicsthe application of psychological theory and research to economics. The program includes topics on psychological foundations such as decision-making under risk and uncertainty, intertemporal choice, biases in judgment, mental accounting, and social preferences, as well as the implications of these foundations for savings behavior, labor markets, development economics, finance, public policy, and other economic topics.

Participation is restricted to Ph.D. students, postdoctoral researchers, and faculty within 1 year of their Ph.D. Students need to have completed at least one year of their graduate program before the summer institute. There are no restrictions based on citizenship, country of study, or country of employment.

More information on the summer institute can be found [here](#). Questions should be directed to programs at rsage.org.

If anyone happens to have any questions about RSF, these opportunities, and what we do,

feel free to reach out to me directly, or email programs at rsage.org

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008759.html>

Simon Columbus (simon at simoncolumbus.com) writes:

You are cordially invited to the Amsterdam-Copenhagen Cooperation Colloquia (AC3) The AC3 are a series of online talks on interdisciplinary cooperation research.

With the AC3, we aim to provide a forum for recent research on cooperation in humans and other animals. The series is interdisciplinary and international by design. The AC3 will feature speakers working in a wide range of disciplines (anthropology, biology, economics, psychology, etc.) and with a variety of methods (lab and field experiments, ethnography, experience sampling, computational modelling). We are especially committed to a diversity of speakers, including those who may otherwise face barriers to speaking at departmental colloquia.

Talks are held every second Friday at 15:00 GMT+1 (Amsterdam/Copenhagen) / 14:00 GMT (London) / 9:00 GMT-5 (New York).

If you are interested in attending, please register [here](#). More information about the AC3 can be found [here](#)

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008765.html>

Arndt Bröder (broeder at uni-mannheim.de) writes:

Continuing the tradition of fostering academic exchange during the Covid-19 pandemic, we are excited to announce the comeback of the One World Cognitive Psychology Seminar for Spring 2021 starting on March 9! The seminar is hosted by the University of Mannheim.

Our first speaker will be Norbert Schwarz (USC, USA), followed by Klaus Oberauer (University

of Zurich, Switzerland), Anne Cleary (Colorado State University, USA), Miri Besken (Bilkent University, Turkey), Benjamin Scheibehenne (Karlsruhe Institute of Technology, Germany), Zehra Peynircioglu (The American University Washington DC, USA), Gordon Pennycook (University of Regina, Canada), Raoul Bell (University of Dsseldorf, Germany), Benjamin Hilbig (University of Koblenz-Landau, Germany), Vanessa Loaiza (University of Essex, UK), and Josefa Pandeirada (Purdue University, USA).

You can find the full program including titles and brief abstracts on our [website](#)

Our regular seminar time continues to be Tuesday 5:15 - 6:45 pm Central European Time. Carefully note that Central Europe will switch to summer time (CEST) on March 28. Further note that the seminar by Benjamin Hilbig on May 25 will start at 3:30 pm CEST already.

We will post the Zoom link for each talk on the Wednesday before on our [website](#) on the Monday before.

Pending on the speaker's permission, we will continue to record the seminar and post the link to the video on our website afterwards.

We hope you will join us for OWCPS Spring 2021. Please share this information with anyone who might be interested - everyone is welcome!

Best wishes and "see" you soon!

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008776.html>

Abigail Sussman (abigail.sussman at chicagobooth.edu) writes:

JOURNAL OF THE ASSOCIATION FOR CONSUMER RESEARCH CALL FOR MANUSCRIPTS: FINANCIAL DECISION MAKING

Issue Editors: Abigail Sussman, Hal Hershfield, and Oded Netzer Journal of the Association for Consumer Research | Volume 8, Issue 4

Financial decisions are central to consumption. When making purchasing decisions, consumers

consider their available budget and determine how they will finance the purchase. Consumers must also plan for long-term consumption by considering short- and long-term savings objectives and by identifying how they will invest money saved, as well as how they will borrow needed money and repay outstanding loans. This issue of JACR will explore a range of financial behaviors and decisions, including budgeting, saving, borrowing, and investing.

The goal of this JACR issue is to develop a deeper understanding of underlying decision-making processes and mechanisms, coupled with identification of implications or interventions to improve financial outcomes. The issue will focus on improving our understanding of financial decisions across a diverse set of consumers and throughout the consumer's lifecycle. Financial goals and decisions change and evolve throughout life, and different consumers are differentially positioned to solve their problems at different stages of their life. Decisions for different consumers and at each stage are unique and come with their own sets of challenges, each requiring deeper understanding.

In the context of such decisions, researchers often propose one-size-fits-all solutions, aimed at encouraging consumers to take actions that are beneficial on average. However, actions that may be beneficial for some could be detrimental to others. This issue of JACR encourages research that leverages customer heterogeneity and is careful in identifying which consumers are most likely to benefit from a particular finding and which are unlikely to benefit. In line with this focus on heterogeneity, the issue encourages research that benefits consumers with varied financial and demographic backgrounds.

Topics of interest for this issue include (but are not limited to):

- Understanding commonly encountered financial behaviors and decisions, including investing, spending, borrowing, and saving
- Understanding consequential but infrequent consumer decisions, including decisions about student loans, mortgages, or annuities
- Investigating the role of budgeting and financial literacy in financial outcomes
- Identification of similarities across financial decisions
- Exploration of interventions to improve financial outcomes
- Consideration of financial decisions throughout a consumer's lifecycle Identifying relevant

consumer heterogeneity in financial decisions

- Investigation of specific consumer groups; for example, financially vulnerable consumers
- Leveraging “soft” data to understand consumers’ financial decisions
- Tailored solutions to improve financial outcomes for consumers Enhancing our descriptive understanding of financial decision making

The issue encourages field experiments, analyses of archival data, and qualitative research. Multi-method research that combines secondary data analyses through methods such as machine learning or econometric modeling with experimental data or qualitative research is also encouraged. Our ability, as academics, to make a contribution is limited by our existing knowledge of many complexities faced by consumers. Consequently, the issue welcomes rigorous descriptive analysis that enhances our understanding of critical areas and lays the foundation for subsequent interventions in addition to causal research identifying differences across conditions.

Details. Submitted manuscripts should not exceed 8,000 words. Submissions will receive double-blind peer review consistent with all top journals in the field of consumer research. Author guidelines can be found online at the JACR website. If you have specific questions or would like the editors’ reaction to a proposed submission, please contact one of the editors at asussman@chicagobooth.edu, hal.hershfield@anderson.ucla.edu, or onetzer@gsb.columbia.edu.

Editorial Timeline

- Initial Manuscript Submission: May 1 - July 1, 2022
- ACR Conference Workshop: October 2022
- Deadline for Submission of Final Manuscript: June 15, 2023
- Publication Date: October 2023

Submission instructions can be found [here](#).

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008779.html>

Todd Rogers (todd_rogers at hks.harvard.edu) writes:

We invite nominations for two awards from the Behavioral Science & Policy Association: Publication Award for Innovation in Behavioral Policy, and New Investigator Award. Both are described below. The submission deadline is EOD **March 29, 2021**. Winners will be announced at BSPAs virtual conference, May 6-7, 2021.

PUBLICATION AWARD FOR INNOVATION IN BEHAVIORAL POLICY

For research that advances the rigorous application and development of behavioral/social science to policy and practice in public, private and non-profit sectors. Its goal is to encourage work that has potential to improve the quality of life of individuals and/or organizations. We will consider all research published, in journals or as books, in the years 2018-2021. The date must be the in-print date rather than the online date. You may send nominations (including self-nominations) via an email to the following address: awards at behavioralpolicy.org. Please write BSPA Publication Award Nomination in the subject line. Note that you are allowed to nominate your own work.

NEW INVESTIGATOR AWARD

This award recognizes an early-career scholar who received his or her doctoral degree in the last five years, so no earlier than 2016. The award will recognize a scholar whose body of work has advanced the rigorous application and development of behavioral/social science to policy and practice in public, private and/or nonprofit sectors. You may send nominations via an email to the following address: awards at behavioralpolicy.org. Please write BSPA New Investigator Nomination in the subject line. Include in the email the name of the nominated scholar and up to 250 words explaining how his or her work has contributed to behavioral science and policy. Please also attach the young scholars CV to your nomination email. Note that you may nominate yourself or others.

Thank you to the 2021 BSPA Publication Awards committee: Anuj Shah, David Yaeger, David Yokum, Dolly Chugh, Leslie John, Maggie Delmas, Nina Mazar, Piyush Tantia, Rick Larrick, Todd Rogers (Chair)

For more information, see:

Asa Palley (apalley at indiana.edu) writes:

The DAS Student Paper Award is given annually to the best decision analysis paper by a student author(s), as judged by an award selection committee.

Submission deadline: July 15, 2021

For this award, decision analysis is defined as a prescriptive approach to provide insight for decision making based on axioms that are logically consistent with the axioms of von Neumann and Morgenstern and of Savage. Key constructs of decision analysis are utility to quantify one's risk preferences and probability to quantify the state of one's knowledge.

The intent of the award is to recognize the best publication in decision analysis, by a student. This includes, but is not limited to, theoretical, methodological, and procedural contributions to decision analysis, descriptions of applications and experimental studies. Publications addressing behavioral aspects of decision making are eligible if the relevance to the theory or practice of prescriptive decision analysis is clear. Nominated publications will be judged for significance, relevance, originality, and readability.

Students who did not complete their Ph.D. prior to May 1, 2020 are eligible for the 2021 competition.

The majority of work, including writing, must be that of the student, though faculty members or other mentors can be co-authors if appropriate. Papers need not be published, but published, peer-reviewed, papers will be given careful consideration. Unpublished manuscripts should be 30 pages or fewer (double spaced and 11-point font) and in the standard format of the Decision Analysis journal.

The award includes an honorarium of \$500 and a plaque.

To be considered for this year's competition, please **email both committee co-chairs, at the addresses given below**, by the deadline of July 1, 2021 with your final submission of:

1. An electronic version of your paper in PDF format, and
2. A letter in PDF format from one faculty co-author (if any) articulating your role in writing this paper.

2021 INFORMS Decision Analysis Society (DAS) Student Paper Award Co-Chairs

Asa Palley, Assistant Professor, Department of Operations & Decision Technologies, Kelley School of Business, Indiana University. Email: apalley at indiana.edu

Mehmet Ayvaci, Associate Professor, Information Systems, Jindal School of Management, University of Texas at Dallas. Email: mehmet.ayvaci at utdallas.edu

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008791.html>

Claudia Gonzalez-Vallejo (clagonza at nsf.gov) writes:

I send (or resend) information of NSF Build and Broaden 2.0 (B2 for short) funding opportunity with lead time for upcoming rounds with target dates in January 2022 and 2023.

B2 is a program in the social, behavioral and economic sciences (SBE) that centers around collaborations with investigators in minority-serving institutions (MSI).

The program has additional guidelines but otherwise is meant to cover basic research in SBE.

For more information please visit [this link](#).

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008797.html>

Jobs

The Behavior Change for Good Initiative at the University of Pennsylvania is recruiting a Research Project Manager to start immediately. The Research Project Manager will work with Professors Katy Milkman and Angela Duckworth on large-scale field experiments to promote behavior change.

BCFG Research Project Manager: <http://bit.ly/3j8dEze>

- Master's level (or BA/BS with significant research project management experience)
- Strong background in research and project management

Responsibilities include:

- Managing the development and implementation of large-scale research studies investigating behavior change in a variety of settings
- Managing data collection, compilation, and analysis
- Managing communication and relationships with internal and external research and organizational partners.

Interested applicants can apply for the position on Penn's website: <http://bit.ly/3j8dEze>

Any questions about the position can be directed to the BCFG team (bcfg at wharton.upenn.edu).

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008754.html>

The National Center for Science and Engineering Statistics (NCSES) will be recruiting an Intergovernmental Personnel Act (IPA) appointment as a Senior Analyst from experts with experience in economics, statistics, and other areas of social science.

Background. NCSES is housed within the National Science Foundation and is one of thirteen principal statistical agencies within the U.S. federal government. We provide objective information on the U.S. science and engineering (S&E) enterprise in a global context. In particular, we serve a vital role in the collection, interpretation, and analysis of S&E data with respect to research and development, the workforce, U.S. competitiveness in science and technology, and educational attainment in the STEM fields.

Projects

- Serving as an expert technical advisor to the NCSES Director, Deputy Director, and Chief Statistician on all topics related to economics, modeling, analysis, and data science.
- Overseeing the NCSES analytic agenda and developing novel analytic content.
- Developing and implementing Center-wide policies and practices related to economic analysis, modeling, econometric methods, and data science.
- Innovating and expanding the organization's economic research and analytics offerings.
- Promoting and developing analytical skills among NCSES staff through training.
- Collaborating with NCSES staff, other parts of NSF, the federal government, and the academic community on topics including, but not limited to, the following research areas: Innovation and productivity, Research and development, Trade, Measurement of economic activity, Workforce

Experience. Strong technical expertise and experience in economic analysis, modeling, econometric methods, and/or data science. Additionally, a Ph.D. in a relevant field and six or more years of successful experience pertinent to the position after award of the degree OR a Master's degree in a relevant field and eight or more years of successful experience pertinent to the position after award of the degree.

Please contact Vipin Arora (varora at nsf.gov) for additional information.

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008760.html>

The Center for Decision Research at The University of Chicago Booth School of Business anticipates hiring two Postdoctoral Principal Researchers for a period of two years, starting in summer 2021. These positions are designed to support talented behavioral scientists in generating significant research contributions to behavioral science disciplines (e.g., psychology, behavioral economics). In addition to conducting high-quality empirical research, the roles will also hold administrative responsibilities. One role will involve management of outreach to support the CDR Labs (<https://bit.ly/3bIbP8M>) and the other will support the CDR's new storefront lab & discovery center (<https://bit.ly/3uGVRoj>). Candidates may apply to one or both positions.

Applicants should submit a curriculum vita, two letters of recommendation, and a cover letter describing their research interests, as well as the potential contribution of this position to the progress of their disciplinary training and academic career. Selection will be based largely on the applicant's ability to work collaboratively on research with one or more of the Center for Decision Research faculty members. Thus, the applicant should indicate one or two faculty members with whom they would be most interested in collaborating.

Review of applications is happening now, on a rolling basis. In order to receive full consideration, please submit your application materials via one or both of the following links no later than March 19th (<https://bit.ly/3bIbP8M>; <https://bit.ly/3uGVRoj>).

For questions about either of these positions, please email the Executive Director of the Center for Decision Research, Amy Boonstra (Amy.Boonstra at chicagobooth.edu).

The Center for Decision Research at the University of Chicago includes a group of researchers interested in the study of judgment and decision making, social psychology, marketing, and behavioral and experimental economics. The group holds weekly workshop and brownbag seminars. More information on the group and our activities is available at: <https://research.chicagobooth.edu/cdr>.

Chicago Booth is dedicated to creating an environment where people of different backgrounds, broadly defined, feel valued and where their ideas and contributions can flourish. Chicago Booth welcomes applications from women, persons with disabilities, veterans, and under-represented groups. If you need an accommodation to apply to a Chicago Booth Research Staff Program, or if there are other factors impacting your ability to apply to an open position, please email: ResearchProfessional at lists.chicagobooth.edu.

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008780.html>

Postdoc and PhD positions available at the General Psychology Lab, University of Hamburg

The General Psychology Lab at the University of Hamburg in Germany is seeking applicants for Postdoc and PhD positions to join the lab at the earliest possible date. We are looking for excellent and highly motivated students and scholars for the following 3 available positions:

- A postdoc position (100%, 4 years) associated with the ERC Starting Grant project TrackingMinds; no teaching responsibilities
- A PhD position (65%, 3 years) associated with the ERC Starting Grant project TrackingMinds; no teaching responsibilities
- A postdoc or PhD position (100% or 75%, 3 years with a possible extension of up to 3 years); teaching responsibilities of 4 (postdoc) or 3 (PhD) semester hours

The ERC Starting Grant project TrackingMinds (PI: Sebastian Gluth) aims at elucidating the neural and cognitive mechanisms that underlie the human ability to infer beliefs and preferences by observing the actions of their conspecifics. Beyond this project, research in the General Psychology Lab is concerned with the neurobiological and psychological principles of decision making and its interplay with learning, memory and attention. We have a strong focus on combining cognitive modeling with physiological and neuroimaging data to better understand the computations behind overt behavior and brain signals. To achieve this goal, the lab is equipped or has access to various research facilities, including a 3T scanner for fMRI, conventional and hyperscanning EEG systems, an eye tracker, behavioral labs, and

high-performance computing systems.

Job Qualifications: We expect the candidates to hold an excellent university degree in psychology (Master/Diploma) or related fields. Applicants for the postdoc positions should also hold an excellent and completed PhD (or expect to complete their PhD in the upcoming months). Relevant research experience and in particular programming skills (e.g., in Matlab, R, Python) are assets. In addition, very good knowledge in one or multiple of the following areas are desirable: cognitive psychology and neuroscience, neuroeconomics and reinforcement learning, social neuroscience and game theory. Experience with advanced statistical methods (esp. cognitive modeling) and neuroscientific techniques (esp. EEG, fMRI, eye tracking) are also an advantage. High proficiency in both verbal and written English is a requirement. Finally, candidates should be highly committed and willing to work independently.

The official job postings can be found here ([search for jobs](#) of the Faculty for Psychology and Human Movement):

More information can also be found on our [webpages](#): Applications should include a cover letter, a tabular curriculum vitae, and copies of degree certificate(s). Please send your application by April 5, 2020 to: sebastian.gluth at uni-hamburg.de

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008781.html>

The Behaviourally Informed Partnership (biorgpartnership.com) housed at the University of Toronto ([BEAR Centre](#)) is looking for a post-doc researcher. The position is initially for a one-year period and is potentially renewable. If you know of any recent Ph.D. graduates who might be interested, please forward this to them. And if you are a recent Ph.D. graduate, please consider applying!

Further details on the opportunity and instructions to apply are provided [here](#)

If there are any questions, please email: [rotmanbiorg at rotman.utoronto.ca](mailto:rotmanbiorg@rotman.utoronto.ca)

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008784.html>

The Center for Adaptive Rationality at the Max Planck Institute for Human Development, Berlin, Germany (Director: Prof. Dr. Ralph Hertwig) seeks applicants for two Postdoctoral researchers on computational modeling of decision making (E 13 TVD; 39 hours/week)

The position is available from July 2021 onwards. The postdoctoral position is for three years.

Job description The Center for Adaptive Rationality takes an interdisciplinary approach to cognitive science and decision making. For this position, applicants should be interested in using behavioral experimentation and/or computational methods to study the cognitive processes in decision making. Applicants should have an interest in open science, open data and science communication.

Requirements Applicants should have a background in psychology and/or cognitive science. They should have experience in computational modeling and be interested in the psychology of decisions from experience (including information search and learning processes) and/or heuristic decision making. Candidates must have a PhD. There are no teaching obligations with this position. For more information about the position, please contact Dr. Thorsten Pachur (pachur at mpib-berlin.mpg.de).

The Max Planck Institute for Human Development (www.mpib-berlin.mpg.de) offers an excellent infrastructure including support staff and equipment for conducting experiments (e.g., behavioral laboratory, computer cluster, virtual reality, eye tracking, fMRI, EEG, TMS). It provides an international research environment, with English being the working language of the Center for Adaptive Rationality.

The Max Planck Society strives for gender and diversity equality. We welcome applications from all backgrounds. The Max Planck Society is committed to increasing the number of individuals with disabilities in its workforce and therefore encourages applications from such qualified individuals.

Applicants should submit a cover letter describing research interests, curriculum vitae and

one single representative paper (published or working paper). We are kindly asking you to submit your application without a photo. All documents should be sent as a single PDF file, with your name as the file name, to arc-applications at mpib-berlin.mpg.de; Max Planck Institute for Human Development, Lentzeallee 94, 14195 Berlin. In correspondence, please use “Postdoctoral position on Computational modeling of decision making” in the subject line. In addition, please arrange for 2 letters of recommendation to be sent to us independently.

Applications for the position must be submitted by April 3, 2021 to ensure consideration. However, review of applications will continue until the available positions are filled.

The data protection declaration for the processing of personal data within the scope of your application can be found [here](#)

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008786.html>

The Marketing department at the Carroll School of Management of Boston College invites applications for the position of a full-time post-doctoral researcher in the area of Marketing and Consumer Behavior, beginning in June 2021. This two-year position will provide the selected candidate with an opportunity to develop their research agenda and to closely collaborate with the marketing faculty. The selected candidate will also be responsible for the coordination of the participant pool and the management of the behavioral lab and will have the opportunity to teach one marketing course during the two-year period.

We are seeking candidates who have completed or are close to completing their Ph.D. in Marketing or related fields including, but not limited to, Psychology, Decision Sciences, and Behavioral Economics. Well-qualified candidates will also desire an academic career in Marketing, demonstrate research productivity, and actively participate in the Marketing department as well as the broader Carroll School community.

For more details and application process please visit: <https://apply.interfolio.com/85396>

For more information, see:

The Office of the Investor Advocate (OIAD) at the Securities and Exchange Commission (SEC) currently has multiple full-time Ph.D. Economist, Statistician, and Social Scientist positions to fill this year. OIAD is an independent office within the SEC that advocates internally and externally on investor protection issues. Researchers in OIAD are expected to conduct policy-relevant research to advance OIAD's mission. To that end, researchers are expected to develop and maintain strong policy and academic connections.

The positions will support OIAD's investor testing initiative, POSITIER (Policy Oriented Stakeholder and Investor Testing for Innovative and Effective Regulation), which is widely recognized as one of the most dynamic research initiatives in government. POSITIER specializes in academic and policy research in multiple domains, including household finance, labor economics, behavioral economics, decision sciences, law and economics, and traditional finance. Currently, our specific research streams relate to: disclosure effectiveness for better decision-making by retail investors; financial advice; investor perceptions and (non-)participation; investor behavior; and traditional finance topics (e.g., issues in the mutual fund market). In addition, our group conducts independent critiques of the economic analysis of rule proposals that are produced by other parts of the SEC.

Through POSITIER, OIAD has perhaps the most flexible and powerful suite of data capture tools to deploy of any government entity. OIAD principally conducts high quality experiments (field, lab, and survey-based), nationally representative probability-based surveys of households and firms, and supplemental qualitative studies. Over the past few years, we have also built exciting and unmatched capacities with administrative data.

We are seeking motivated candidates who are interested in performing high-quality academic and policy research. Candidates should possess specialized skills, and an interest in working in interdisciplinary teams of researchers from multiple fields. Candidates completing their Ph.D. in 2021 are eligible. Those with an interest in: household finance, labor, behavioral economics, law and economics, finance (particularly the study of mutual funds, but also with

interests in corporate finance and asset pricing), marketing, decision science, psychology, experiments, or survey methodology are strongly encouraged to apply.

Desired Qualifications for all positions:

1. Ph.D. in Economics, Finance, Statistics, Decision Science, Marketing, Psychology or related fields
2. An interest in investor issues or the study of investor behavior is desirable.
3. Strong empirical research skills (e.g. econometrics, design of experiments, survey methodology). All candidates must be able to analyze existing data and help develop new datasets via surveys, experiments, administrative data, etc.
4. An interest in working in a fast-paced policy environment is essential. Prior policy experience is desirable, but not required.

Anticipated Specific Roles:

- Economists - The OIAD roles are most appropriate for economists with a background in household finance, labor, econometrics, behavioral economics/finance, law and economics, or related fields.
- Financial Economists - Financial Economists should be able to serve as technical experts on investment products, markets, and asset pricing topics (particularly with investor-focused products like mutual funds and ETFs), or corporate governance issues.
- Decision Scientists - Decision Scientists should have specialized background in analyzing human judgments or behaviors, marketing, psychology or a related field.
- Statisticians - Statisticians should have a strong background in development of household finance and labor surveys, and/or in the design and analysis of experiments.

Other Details: The SEC is not on the GS salary scale, and offers a highly competitive compensation and benefits package. For more information, see <https://www.sec.gov/ohr/sec-compensation>.

OIAD anticipates making fellowship appointments. Fellowship appointments are initially one to two years, with the option to extend for up to four years. U.S. citizenship is required.

Deadlines: Please use the subject heading “2021 OIAD position” to submit application

materials as soon as possible to oiad.recruiting at sec.gov (include a current CV, cover letter, two reference letters, and a representative research paper). Review of applications will begin immediately. Interviews will occur virtually. Questions about submitting materials may also be sent to oiad.recruiting at sec.gov

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008796.html>

Conferences

SPUDM 28 Call for Participation

The European Association for Decision Making invites submissions for presentations, posters and/or symposia for the 28th Biennial SPUDM (Subjective Probability, Utility and Decision Making) Conference which will be hosted online by Warwick Business School and the Department of Psychology at the University of Warwick, UK, from 22-24 August 2021.

SPUDM has been the leading European decision making and behavioural economics conference since its inception in 1969. Those years have seen SPUDM host the leading researchers in our field, and we are committed to keeping this tradition alive and making this 28th meeting, the first to be held entirely online, one of the very best.

Our keynote speakers include Rory Sutherland (Vice Chairman of Ogilvy & Mather Advertising), Ilana Ritov (Hebrew University of Jerusalem), and Professor Galle Valle-Tourangeau (President-elect EADM). There will also be a special guest appearance by Daniel Kahneman, who will field questions about his forthcoming book *Noise* (co-written with Oliver Sibony and Cass Sunstein).

Deadline for Submissions is Friday 30 April 2021

We will host papers, discussions and posters covering the full range of modern thinking in behavioural science, behavioural economics, and judgment and decision making. We strongly encourage submissions from new researchers, from researchers in countries less represented in the JDM community, and from researchers working in new areas and in the applications of behavioural science.

For more information and instructions about how to submit, please visit:

<https://tinyurl.com/SPUDM28>

All abstracts will be reviewed by the Organizing Committee and decisions communicated to authors by June 15, 2021.

The SPUDM 2021 Scientific Committee:

Elliot Ludvig, University of Warwick; Daniel Read, University of Warwick; Andrea Isoni, University of Warwick; Cleotilde (Coty) Gonzalez, Carnegie Mellon University; Rebecca McDonald, University of Birmingham; Galle Valle-Tourangeau, Kingston University London; Shaul Shalvi, University of Amsterdam

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008769.html>

SCP Boutique Conference on The Global Consumer

Due to the current coronavirus situation, the co-chairs and Society of Consumer Psychology (SCP) board have collectively decided to postpone the SCP Boutique Conference on The Global Consumer, which was originally scheduled to be held on 8-10 July 2021 in Singapore to 29-31 July 2022 instead.

In view of the postponement, we are also extending the deadline for submission of abstracts to 10 Jan 2022.

We will write to colleagues who have already submitted their proposals for the conference individually about the status of their submission.

Thank you for your support and we apologize for any inconvenience the deferment may have caused. We hope the COVID crisis would be over by then.

We look forward to seeing all of you in Singapore in 2022!

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-January/008734.html>

Call for Abstracts: Life Improvement Science

We are excited to announce a new conference that brings together researchers and practitioners interested in helping people do more good in better ways, developing themselves, and living a meaningful life. We call this emerging transdisciplinary research area [Life Improvement Science](#) or LIS for short. The inaugural LIS conference will be held online in June 2021. Our goal is to bring together a multi-disciplinary community of researchers and practitioners interested in understanding and promoting well-doing.

We are delighted to announce the [Call for Submissions](#).

We invite abstracts for talks, posters, tutorials, symposia, panel discussions, and other topics relevant to life improvement science. We especially encourage contributions that further the dialogue about the most important open questions of life improvement science and how they can be addressed. Your talk, symposium, or panel discussion could highlight one or more important questions that [life improvement science](#) should address or present findings, methods, or ideas relevant for addressing [open questions](#) about well-doing, optimal personal development, and reducing ill-doing. We also welcome abstracts for posters.

The final abstract submission deadline is April 16, 2021. Is there anything you might want to submit? If you are not sure which of your work might be a good fit for this new conference, then just [ask us](#) by February 28, and we will help you to determine fit before submission and/or help you develop your submission.

If you would like to learn more about LIS and the upcoming LIS conference, you can check our [website](#). If you would like to stay up to date on Life Improvement Science and the LIS conference, send an email to LIS-on at tuebingen.mpg.de or follow us on [Twitter](#), and we will keep you posted.

Please help us spread the word about LIS and the LIS conference by forwarding this message to other people who might be interested.

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-February/008762.html>

Call for Papers, Seminars, & Participation: 14th Annual Meeting of the [Academy of Behavioral Finance & Economics](#). September 22-25, 2021, Los Angeles

Submission deadline: April 16, 2021

Conference platform. At this point our plan is to offer an In-Person conference; but we will also offer enough Virtual sessions to accommodate colleagues who can not attend especially due to Covid-19 reasons.

Objective. The Academy of Behavioral Finance & Economics offers a dedicated forum for exchange of research findings and professional advancement related to the fast-growing field of behavioral finance and economics. The objective of the annual conference is to encourage and disseminate research and inquiry in all area of Behavioral Finance & Economics. Theoretical, Empirical/Experimental, and Applied works that involve the application of psychology, neuroscience, and all other sciences, to all areas of financial decision-making and practice will be considered for presentation at the conference.

AWARDS FOR THE ROBERT A. OLSEN BEST DOCTORAL STUDENT PAPERS IN BEHAVIORAL FINANCE & ECONOMICS.

Upon request at the time of submission, *single-author papers* proposed by Doctoral Students will be further reviewed by the Program Committee, and the Best Papers will be selected for special recognition at our 2021 ABF Annual Meeting. Recognition includes receiving:

1. Academy Award Certificate for the Robert A. Olsen Best Doctoral Student Paper in Behavioral Finance & Economics,
2. A \$500.00 prize check, and
3. Consideration for publishing, upon the winners written request, the selected and further-reviewed paper(s) in the upcoming *Advances in Behavioral Finance & Economics*.

SUBMISSION OF PAPERS, ABSTRACTS, AND SEMINARS for Presentation. To submit

your completed paper, detailed abstract, or seminar proposal, simply click on the following URL and follow the related instructions. The submission fee is \$65.00. To submit, click [here](#).

SUBMISSION DEADLINE IS April 16, 2021. Early Submission is encouraged. Notification of results will be emailed to all respondents generally in three (3) weeks from the date of submission.

Special Sessions and Panels/Workshops. Persons interested in organizing a Special Session or Panel/Workshop should submit a letter of interest, along with a short bio using the deadline and instructions above.

Please email Staff at [aobf.org](mailto:staff@aobf.org) with questions

For more information, see:

<http://sjdm.org/pipermail/jdm-society/2021-March/008799.html>

Online Resources

Resource	Link
SJDM Web site	www.sjdm.org
Judgment and Decision Making – The SJDM journal, entirely free and online	journal.sjdm.org
SJDM Newsletter – Current and archive copies of this newsletter	SJDM newsletters
SJDM mailing list – List archives and information on joining and leaving the email list	SJDM mailing list
Decision Science News – Some of the content of this newsletter is released early in blog form here	www.decisionsciencenews.com
Decision Science News by email – One email per week, easy unsubscribe	DSN by email
