## Opening screen:

You are about to play a game against an opponent who has been selected randomly from among several hundred people. In the game, each of you will choose one of two actions: A or B.

The cells in the table below contain the payoffs you and your opponent will receive for each of the four possible results of the game. In each cell, the number on the left is the payoff you will receive, and the number on the right is the payoff your opponent will receive.

|  |  | Your opponent's choice |  |
| :---: | :---: | :---: | :---: |
|  |  | A | B |
| Your choice | A | 30,30 | 30,70 |
|  | B | 70,30 | 0,0 |

From among all the pairs of players that play the game, five pairs will be chosen randomly to actually receive payment in US dollars according to the result of their game.

## Question 1:



|  |  | Your opponent's choice |  |
| :---: | :---: | :---: | :---: |
|  |  | A | B |
| Your choice | A | 30,30 | 30,70 |
|  | B | 70,30 | 0,0 |

Please rank the four possible results of the game according to your preferences. Assign 1 to the best result, assign 2 to the second-best result, and so on. If you are indifferent between two results, assign the same number to both of them.
$\square$ You choose B; your opponent chooses A.
$\square$ You choose A; your opponent chooses B.
$\square$ You choose A; your opponent chooses A.
$\square$ You choose B; your opponent chooses B.

## Question 2:



Question 2 out of 3

Will you choose A or B ?

|  |  | Your opponent's choice |  |
| :---: | :---: | :---: | :---: |
|  |  | A | B |
| Your choice | A | 30,30 | 30,70 |
|  | B | 70,30 | 0,0 |

## Continue

Question 3:


|  |  | Your opponent's choice |  |
| :---: | :---: | :---: | :---: |
|  |  | A | B |
| Your choice | A | 30,30 | 30,70 |
|  | B | 70,30 | 0,0 |

What are your beliefs regarding the distribution of choices among the several hundred people who are also playing this game?


