150507 MTO

Q3 University of California at Berkeley   CONSENT TO PARTICIPATE IN RESEARCH    My name is Don Moore, I am a professor at the Haas School of Business at the University of California at Berkeley. I would like to invite you to take part in my research study which examines how people estimate.      If you agree to take part, you will be asked to respond to a short survey. You will be asked to estimate some values.  The entire exercise should take less than twenty minutes and you will be paid for your participation via Qualtrics Panels.   There is no direct benefit to you anticipated from participating in this study. However, it is hoped that the information gained from the study will help us better understand how people make esitmates.  There is little risk to you from taking part in this research.  As with all research, there is a chance that confidentiality could be compromised; however, we are taking precautions to minimize this risk.   Your study data will be handled as confidentially as possible. Qualtrics's system codes the data with ID numbers so that each participant’s answers cannot be linked to their identities.   Please understand that participation in research is completely voluntary. You are free to decline to take part in the project. You can decline to answer any questions and are free to stop taking part in the project at any time. Whether or not you choose to participate in the research and whether or not you choose to answer a question or continue participating in the project, there will be no penalty to you or loss of benefits to which you are otherwise entitled. If you have any questions about the research, you may telephone me, Don Moore at (510) 642-1059 or contact me by e-mail at dmoore@haas.berkeley.edu.   If you have any question regarding your treatment or rights as a participant in this research project, please contact the University of California at Berkeley’s Committee for Protection of Human Subjects at (510) 642-7461, subjects@berkeley.edu.   \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* If you agree to take part in the research, please click the “accept” button below.   By accepting, you certify that you are 18 years or older. You have read this consent form and agree to take part in this research.

* Accept (1)

Q35 In what year were you born?

Q7 We want to reward you for doing well guessing weights: The more accurate your answers are, the greater chance you have to win one of two $50 prizes.   Each correct guess increases your entries into the drawing.  Since you will be guessing the weights of 10 people, if you guess all their weights correctly then you earn 10 entries into the drawing for a $50 prize.

Q9 You will be guessing the weights of 10 different people. If your guess is within 40 lbs of the actual weight, it is considered a "correct" answer. 41 or more pounds counts as wrong.

Q56 Do you think in pounds or kilograms?

* Pounds (1)
* Kilograms (2)

Q57 If you think in kilograms, recall that there are 2.2 lbs per kilogram.   Proceed to the next page to start guessing weights.

Q57 You will be guessing the weights of 10 different people. If your guess is within 3 lbs of the actual weight, it is considered a "correct" answer. 4 or more pounds counts as wrong.

Q54 Do you think in pounds or kilograms?

* Pounds (1)
* Kilograms (2)

Q55 If you think in kilograms, recall that there are 2.2 lbs per kilogram.   Proceed to the next page to start guessing weights.

Q39 Before you move on to the survey on the next page, we want to check whether you have paid attention to the details and directions we gave you in the previous pages. Please answer the following questions to move on to the weight-guessing task. If you do not answer the following questions correctly, you will not be able to move forward and finish the task. Please only enter the number - do not specify units.

Q40 How many people will you be guessing the weights of?

Q41 How many pounds do you have to guess within the actual weight in order for your answer to be considered "correct"?

Q48 Sorry.  Because you failed an attention check, you are ineligible to complete the survey.

Q42 Before you move on to the survey on the next page, we want to check whether you have paid attention to the details and directions we gave you in the previous pages.Please answer the following questions to move on to the weight-guessing task. If you do not answer the following questions correctly, you will not be able to move forward and finish the task. Please only enter the number - do not specify units.

Q43 How many people will you be guessing the weights of?

Q44 How many pounds do you have to guess within the actual weight in order for your answer to be considered "correct"?

Q13



Q15 How much does this person weigh? (in pounds) Remember, 1 kilogram = 2.2 pounds

Q17



Q19 How much does this person weigh? (in pounds)

Q21



Q23 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q25



Q27 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q29



Q31 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q33



Q35 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q37



Q39 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q41



Q43 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q45



Q47 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q49



Q51 How much does this person weigh? (in pounds)Remember, 1 kilogram = 2.2 pounds

Q52 Remember that an answer counts as correct if it is within 40 pounds of the right answer.  We want to know how you think you did.    Please tell us how likely it is that you got each of the possible scores below on the survey by dragging the bar to the desired location.

\_\_\_\_\_\_ Zero right (1)

\_\_\_\_\_\_ 1 right, 9 wrong (2)

\_\_\_\_\_\_ 2 right, 8 wrong (3)

\_\_\_\_\_\_ 3 right, 7 wrong (4)

\_\_\_\_\_\_ 4 right, 6 wrong (5)

\_\_\_\_\_\_ 5 right, 5 wrong (6)

\_\_\_\_\_\_ 6 right, 4 wrong (7)

\_\_\_\_\_\_ 7 right, 3 wrong (8)

\_\_\_\_\_\_ 8 right, 2 wrong (9)

\_\_\_\_\_\_ 9 right, 1 wrong (10)

\_\_\_\_\_\_ All 10 right (11)

Q59 Remember that an answer counts as correct if it is within 3 pounds of the right answer.  We want to know how you think you did. Please tell us how likely it is that you got each of the possible scores below on the survey by dragging the bar to the desired location.

\_\_\_\_\_\_ Zero right (1)

\_\_\_\_\_\_ 1 right, 9 wrong (2)

\_\_\_\_\_\_ 2 right, 8 wrong (3)

\_\_\_\_\_\_ 3 right, 7 wrong (4)

\_\_\_\_\_\_ 4 right, 6 wrong (5)

\_\_\_\_\_\_ 5 right, 5 wrong (6)

\_\_\_\_\_\_ 6 right, 4 wrong (7)

\_\_\_\_\_\_ 7 right, 3 wrong (8)

\_\_\_\_\_\_ 8 right, 2 wrong (9)

\_\_\_\_\_\_ 9 right, 1 wrong (10)

\_\_\_\_\_\_ All 10 right (11)

Q54 We have randomly selected one other participant out of the large number of people who have also completed this survey. Please tell us how you think that person did.  Specifically, we need you to tell us how likely it is that that randomly selected person got each of the possible scores below.

\_\_\_\_\_\_ Zero right (1)

\_\_\_\_\_\_ 1 right, 9 wrong (2)

\_\_\_\_\_\_ 2 right, 8 wrong (3)

\_\_\_\_\_\_ 3 right, 7 wrong (4)

\_\_\_\_\_\_ 4 right, 6 wrong (5)

\_\_\_\_\_\_ 5 right, 5 wrong (6)

\_\_\_\_\_\_ 6 right, 4 wrong (7)

\_\_\_\_\_\_ 7 right, 3 wrong (8)

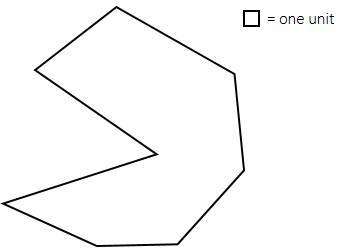
\_\_\_\_\_\_ 8 right, 2 wrong (9)

\_\_\_\_\_\_ 9 right, 1 wrong (10)

\_\_\_\_\_\_ All 10 right (11)

Q51 Okay, we need your help solving one last problem:

Q43



Q44 Your challenge is to try to estimate the area of the shape above.  The little box in the top right is one unit of area.

Q48 Approximately how many of those little boxes could fit inside the big shape?

Q49 How likely do you think it is that your answer is within 10 units (above or below) of the actual area? Move the slider to indicate your level of confidence (0 means no chance, 100 means absolutely certain)

\_\_\_\_\_\_ 1 (1)

Q45 Estimate a number so low that there is a 5% chance the actual area is smaller. Note: Estimates should not be excessively low, such as 1, so that there is no reasonable chance that the area is smaller.

Q46 Estimate a number so high that there is a 5% chance the actual area is larger. Note: Estimates should not be excessively high, such as 1,000,000, so that there is no reasonable chance that the area is larger.

Q68 What is YOUR age?

. (1)

Q70 What is your sex?

* female (1)
* male (2)

Q72 Anything else you would like to tell us about this survey or your answers?

Q74 Thank you for taking this survey!